

# Yeoman 3-Rights Value ASIA Fund

(Incorporated in Mauritius in Jan2005; Co. Regn: 53979 C1/GBL; Fund Business Licence: C104001282)

At 29 Mar 2018

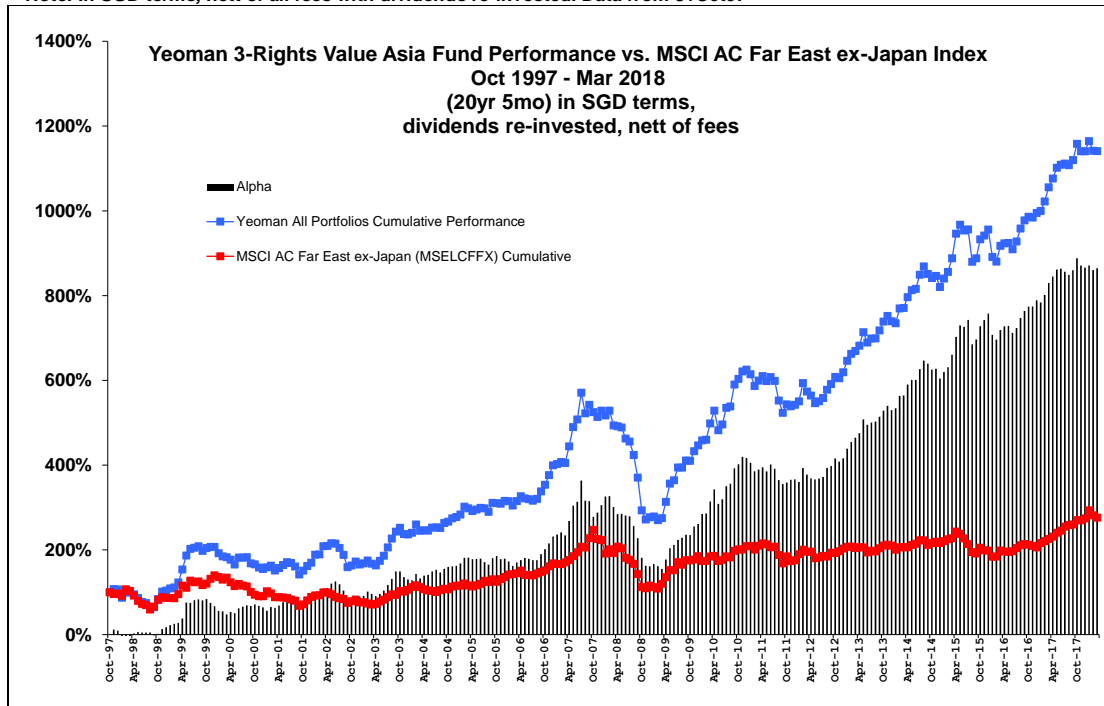
NAV/Share:

**S\$405.60**

## Yeoman All-Portfolios Performance: 20yr 5mo ending 29Mar18

Period	Yeoman-All Performance	MSCI AC FE x Japan Performance	Out/Under Performance
<b>CAGR (p.a.)</b>	<b>12.66% p.a.</b>	<b>5.10% p.a.</b>	<b>+7.56% p.a.</b>
<b>Cumulative Performance</b> From Oct97 to Mar18 (20yr 5mo)	<b>1040.79%</b>	<b>176.26%</b>	<b>+864.53%</b>
<b>Mar 2018</b>	-0.09%	-1.88%	+1.79%
<b>YTD 2018</b>	0.00%	0.64%	-0.64%
<b>Historical Performance</b>			
Jan17 to Dec17	14.64%	33.27%	-18.63%
Jan16 to Dec16	4.10%	3.96%	+0.14%
Jan15 to Dec15	16.51%	-8.34%	+24.85%
Jan14 to Dec14	10.92%	3.08%	+7.84%
Jan13 to Dec13	19.46%	3.23%	+16.22%
Jan12 to Dec12	14.19%	15.49%	-1.30%
Jan11 to Dec11	-13.29%	-15.65%	+2.36%
Jan10 to Dec10	40.00%	12.50%	+27.50%
Jan09 to Dec09	61.31%	60.32%	+0.99%
Jan08 to Dec08	-47.62%	-48.16%	+0.54%
Jan07 to Dec07	32.28%	32.48%	-0.20%
Jan06 to Dec06	27.60%	23.50%	+4.10%
Jan05 to Dec05	13.60%	18.10%	-4.50%
Jan04 to Dec04	17.50%	8.80%	+8.70%
Jan03 to Dec03	42.90%	39.20%	+3.70%
Jan02 to Dec02	-2.60%	-14.50%	+11.90%
Jan01 to Dec01	9.50%	-1.60%	+11.10%
Jan00 to Dec00	-25.10%	-35.20%	+10.10%
Jan99 to Dec99	99.30%	61.40%	+37.90%
Jan98 to Dec98	-2.50%	-10.70%	+8.20%
Oct97 to Dec97	6.60%	-2.90%	+9.50%

Note: In SGD terms, nett of all fees with dividends re-invested. Data from 31Oct97



Equities/Cash Allocations	Country Allocations	Portfolio Valuations (trailing)
Equities 98.75%	Hong Kong 38.10%	PE 8.34x
Cash & current assets 1.25%	Korea 18.88%	P/B 0.53x
	Malaysia 20.42%	Dividend Yield 3.71% p.a.
	Singapore 21.28%	ROE 7.22% (1 yr)
	Thailand 0.06%	6.07% (5 yrs average)
		Weighted Ave Mkt Cap S\$236.19m

## General Information

Fund Address:  
c/o SGG Fund Services  
(Mauritius) Ltd  
33, Edith Cavell Street  
Port Louis, Mauritius

Manager:  
**Yeoman Capital Management  
Pte Ltd**  
11 Unity Street #02-13,  
Robertson Walk,  
Singapore 237995  
(Co. Regn. 199902308Z)

Tel: +65-67373922  
Fax: +65-67376780  
Email: [cio@yeomancap.com](mailto:cio@yeomancap.com)  
Website: [www.yeomancap.com](http://www.yeomancap.com)

Total Value of Fund:  
**S\$192,888,857.91**

Total Number of Shares:  
**475,566.04**

Management Fee:  
**1% p.a.**

Performance Fee:  
**15% High Water Mark**

Sales Charge:  
**2.5% of NAV** (payable to  
Distributor if applicable)

Manager Subscription Charge:  
**S\$2,500** (one-time fixed sum  
payable to Manager)

Fund Subscription Charge:  
**1% of NAV** (payable to Fund)

Fund Redemption Charge:  
**1.5% of NAV** (payable to Fund)

Subscription Frequency:  
**Monthly**

Redemption Frequency:  
**Quarterly**

Investment Horizon:  
**3-5 years or more**

Early Exit Charges:  
In 1<sup>st</sup> Year: **7.5%**  
In 2<sup>nd</sup> Year: **5.0%**  
In 3<sup>rd</sup> Year: **2.5%**  
(Payable to Fund)

Minimum Initial Investment:  
**S\$250,000**

Minimum Top-up Subscription:  
**S\$50,000**

Custodian:  
**Portcullis Trust (Singapore)  
Ltd, Deutsche Bank**

Auditor:  
**Nexia, Baker and Arenson,  
Mauritius**

Complete information on the Fund and the latest updates are available from the manager Yeoman Capital Management Pte Ltd or from the Custodian. This document constitutes neither a recommendation nor an offer to buy or sell, is not a solicitation to invest in the Fund, neither does it constitute an investment contract. Please be aware that past performance is not indicative of future results.

## Performance Summary at end March 2018

In Mar18 our Fund was down **0.09%** as compared with the Index down 1.88%;

For the YTD we were flat as compared with the market up 0.64%;

For the very long term of 20 years 5 months to end Mar18, we are up a cumulative **1040.79%** as compared with the Index rise of 176.26%. On annualized terms, we are compounding at **+12.66% p.a.** compared to the Index return of +5.10% p.a. implying **out-performance (alpha)** excess returns by our Fund at **+7.56% p.a. nett of all fees with dividends reinvested in SGD terms.**

*By inspection of the above, absolute performance and significant out-performance relative to market indices over the long time horizon may be clearly seen. Over the one month period and the very long term, we are ahead of the market. Over the three months YTD, we are slightly behind the market.*

## Manager Review 1Q 2018

In the past month, announcement of tariffs on imported aluminium and steel, followed by exclusions for some trading partners, an escalating tit for tat trade war (still a “phony war” at time of writing but could well spin out of control) with China, resignations and sacking of key foreign affairs, economic/trade and national security officials, women coming out of the wood work to spill juicy secrets on his past private life, the daily/hourly drama played out on traditional media and Twitter. Over the weekend announcement of National Guard deployment to the Mexico border, missile strikes on airbases in Syria just a few days after signalling intention to withdraw military personnel from the area. The foreign policy, economic and trade confusion goes on and on with no end in sight. Fire and fury is a good description of the above situation.

Faced with uncertainty, stock markets all over the world have reacted downwards with increased volatility. For us as long term value investors, where does our backstop lie?

1. **Time horizon.** My own mind-set as chief investment officer is a time horizon of infinity which may sound too idealistic so I will share with readers that our past holding period of securities based on historical trading records has been between 4-11 years on average. The man in the White House has been there for 1 year already so another 3 years remain. If he makes it for a second term, it will be a further 4 years. We can stick it out for longer than that. At this stage I would caution readers not to read too much into this person or any other person though; the main point to

bear in mind is that the global and market environment has always been uncertain. There will always be a crisis facing us in one form or another so we will have to live with that.

2. **Big vs Small Data.** In a world fascinated with big data today (refer to recent reports on Cambridge Analytica and revelations by Facebook especially how they can swing elections and move markets) I can advise that we do make use of macro-analytics to gain a broad understanding of how things stack up out there. However, our individual investment cases are all based on small data such as company financial statements especially balance sheet statements which we will study line by line. The understanding that results from this form of small data exercise no Cambridge or Facebook can provide.
3. **Undervaluation in our favour.** Based on big data provided by Bloomberg we note that the MSCI Asia ex Japan market Price to Book (PB) valuation ratio is **1.6x** at end 1Q18. Based on small data and our own calculations we note that our Asia fund PB is **0.53x** at the same timeline.

The above thought process may not mean very much to people who like to chase stories and market trends but to us it means a lot. With undervaluation and time in our favour, we believe that we and our shareholders will generally be better off over the longer term future as compared with today.

With best regards

Seng Chong YEO  
Director of the Fund and Chief Investment Officer of the Manager